



Business Information Report

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ATTN: **prova**

Report Printed: APR 12 2021
In Date

BUSINESS SUMMARY

GORMAN MANUFACTURING COMPANY, INC.
492 Koller St
San Francisco, CA 94110

Now included with this report	NEW!
<p>D&B's Credit Limit Recommendation D&B's industry and risk-based limit guidance</p> <p style="text-align: left;">>Learn More</p> <p style="text-align: right;">>View Now</p>	

Do not confuse with other Gorman companies, this is a fictitious company used by D&B for demonstration purposes.
This is a **headquarters** location.
Branch(es) or division(s) exist.

Telephone: 650 555-0000

Chief executive: LESLIE SMITH, PRES

Year started: 1985

Employs: 153 (120 here)

Financial statement date: DEC 31 2020

Sales F: \$20,599,870

Net worth F: \$3,017,325

History: CLEAR

Financing: SECURED

Financial condition: FAIR

SIC: 2752

Line of business: Lithographic commercial printing

D-U-N-S Number: 80-473-5132

D&B Rating: **3A4**

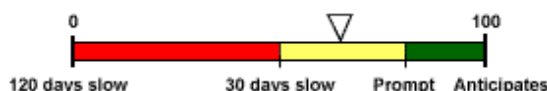
Financial strength: 3A is **\$1 to 10 million.**

Composite credit appraisal: 4 is **limited.**

D&B Viability Rating: **14AA**

D&B PAYDEX®:

D&B PAYDEX: 67
When weighted by dollar amount, payments to suppliers average 18 days beyond terms.



Based on up to 24 months of trade.

SUMMARY ANALYSIS

D&B Rating: **3A4**

Financial strength: 3A indicates **\$1 to 10 million.**

Composite credit appraisal: 4 is **limited.**

This credit rating was assigned because of D&B's assessment of the company's financial ratios and its cash flow. For more information, see the D&B Rating Key.

Below is an overview of the company's rating history since 11/22/13:

D&B Rating	Date Applied
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3A4 11/22/13

The Summary Analysis section reflects information in D&B's file as of April 12, 2021.

VIABILITY RATING ANALYSIS

The D&B Viability Rating uses D&B's proprietary analytics to compare the most predictive business risk indicators and deliver a highly reliable assessment of the probability that a company will no longer be in business within the next 12 months.

D&B VIABILITY RATING:14AA

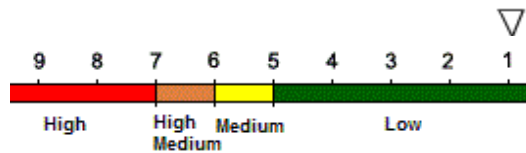
D&B VIABILITY RATING COMPONENTS:

VIABILITY SCORE:

Viability Score is the first of four components within the D&B Viability Rating. It is a high-level risk indicator that assesses the probability that a company will no longer be in business within the next 12 months, compared to all US businesses within the D&B database. A business is no longer viable when it goes out of business, becomes dormant/inactive or files for bankruptcy. The ranking ranges from 1 to 9 where 9 reflects the highest probability of becoming no longer viable and 1 reflects the lowest probability.

NOTE: The Viability Score is best used when ranking all businesses within your portfolio based on the probability of becoming no longer viable.

Viability Score: 1



Compared to ALL US Business within D&B Database:

- **Level of risk:** Low Risk
- **Business ranked 1 have a probability of becoming no longer viable:** 0.2%
- **Percentage of business ranked 1:** 0.3%
- **Across all US business, the average probability of becoming no longer viable:** 14%

PORTFOLIO COMPARISON:

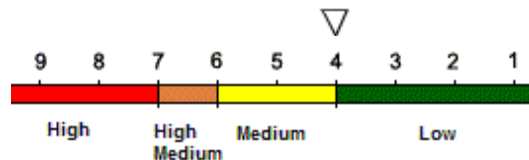
Portfolio Comparison is the second of four components within the D&B Viability Rating. Portfolio Comparison is a more detailed risk indicator that assesses the viability of a company compared to similar businesses within the same model segment which are determined by the amount and type of data available. A business is no longer viable when it goes out of business, becomes dormant/inactive or files for bankruptcy. Every business within the D&B database falls into 1 of the following 4 profile segments:

1. Available Financial Data.
2. Established Trade Payments.
3. Limited trade Payments.
4. Firmographics and Business Activity.

The Portfolio Comparison ranking ranges from 1 to 9 where 9 reflects the highest probability of becoming no longer viable and 1 reflects the lowest probability.

NOTE: The Portfolio Comparison is best used when analyzing the individual risk level of a company compared to businesses within the same profile segment.

Portfolio Comparison: 4



Compared to all Business within the same MODEL SEGMENT:

- **Model Segment:** Available Financial Data
- **Level of risk:** Low Risk
- **Business ranked 4 within this model segment have a probability of becoming no longer viable:** 0.3%
- **Percentage of business ranked 4 within this model segment:** 13%
- **Within this model segment, the average probability of becoming no longer viable:** 0.6%

DATA DEPTH INDICATOR:

Data Depth Indicator is the third of four components within the D&B Viability Rating. The Depth of Data Indicator presents the level of data that is used to generate the Viability Score and Portfolio Comparison. Data depth assists in the assessment of whether a company will no longer be viable and includes the following:

1. Financial Attributes.
2. Commercial Trading Activity.
3. Firmographics.

The level of data is represented by a letter on a scale of A - G where A reflects the greatest level of predictive data to make a highly reliable assessment of company viability, and G reflects a minimal level of data which can be considered descriptive. The more comprehensive the data, the more precise the overall D&B Viability Rating becomes. If a company has been placed in the Special Category, a letter ranging from H-M will be assigned to identify the specific reason.

Data Depth: A

Data Depth Indicator Details:

- Rich Firmographics
- Extensive Commercial Trading Activity
- Comprehensive Financial Attributes

COMPANY PROFILE:

Company Profile is the fourth of four components within the D&B Viability Rating. The Company Profile describes a company based on a combination of 4 categories:

1. Financial Data.
2. Trade Payments.
3. Company Size.
4. Years in Business.

A company is characterized by a letter which ranges from A - X; with each letter representing a combination of the 4 categories that make up the company's profile. For example, A describes a company with a comprehensive level data, which has been in business 5+ years, with 50+ employees or \$500K+ in Sales, while X reflects a company with a minimal data, in business < 5 years, with < 10 employees or < \$10K in Sales. Y and Z reflect a Branch and Subsidiary, respectively.

Company Profile: A

Company Profile Details:

- **Financial Data:** Available
- **Trade Payments :** Available: 3+Trade
- **Business Size:** Large: Employees:50+ or Sales: \$500K+
- **Years in Business:** Established (Established: 5+)

CUSTOMER SERVICE

If you have questions about this report, please contact your local D&B office

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HISTORY

The following information was reported **02/26/2021**:

Officer(s): LESLIE SMITH, PRES
KEVIN J HUNT, SEC-TREAS

DIRECTOR(S): THE OFFICER(S)

The California Secretary of State's business registrations file showed that Gorman Manufacturing Company, Inc. was registered as a Corporation on May 21, 1985.

Business started 1985 by Leslie Smith and Kevin J Hunt. 60% of capital stock is owned by Leslie Smith. 40% of capital stock is owned by Kevin J Hunt.

LESLIE SMITH born 1946. Graduated from the University of California, Los Angeles, CA, in June 1967 with a BS degree in Business Management. 1967-85 General Manager for Raymor Printing Co, San Francisco, CA. 1985 formed subject with Kevin J Hunt. 1985 to present active as Principal in Gorman Affiliate Ltd, San Francisco, CA.

KEVIN J HUNT born 1945. Graduated from Northwestern University, Evanston, IL in June 1966. 1966-1985 was General Manager for Raymor Printing Co, San Francisco, CA. 1985 formed subject with Leslie Smith. 1985 to present active as Principal in Gorman Affiliate Ltd, San Francisco, CA.

AFFILIATE:

The following is related through common principals, management and/or ownership. Gorman Affiliate Ltd, San Francisco, CA, started 1985. Operates as commercial printer. Intercompany relations: None reported by management.

CORPORATE FAMILY

Click below to buy a Business Information Report on that family member.

Subsidiaries (International):

KENTMORE CLOTHING (MANUFACTURING) PTY LTD MELBOURNE, AUSTRALIA DUNS # [75-468-3795](#)

BUSINESS REGISTRATION

CORPORATE AND BUSINESS REGISTRATIONS REPORTED BY THE SECRETARY OF STATE OR OTHER OFFICIAL SOURCE AS OF APR 03 2021:

This data is for informational purposes only, certification can only be obtained through the Sacramento Office of the California Secretary of State.

Registered Name: GORMAN MANUFACTURING COMPANY, INC.

Business type: CORPORATION

Corporation type: PROFIT

Date incorporated: JAN 03 1977

State of incorporation: CALIFORNIA

Filing date: JAN 03 1977

Registration ID: C0806110

Status: SUSPENDED

Where filed: BUSINESS PROGRAMS DIVISION, SACRAMENTO, CA

Registered agent: DENNIS L GORMAN, 1324 E BEAMER, WOODLAND, CA, 956950000

Principals: DENNIS L GORMAN, CHIEF EXECUTIVE OFFICER, 228 HAYS ST, WOODLAND, CA, 956950000

OPERATIONS

02/26/2021

Description: Engaged in commercial lithographic printing (100%).
 Terms are Net 30 days. Has 240 account(s). Sells to commercial concerns. Territory : United States.
 Nonseasonal.

Employees: 153 which includes officer(s). 120 employed here.

Facilities: Occupies premises in a one story cinder block building.

Location: Central business section on well traveled street.

Branches: This business has multiple branches, detailed branch/division information is available in D&B's linkage of family tree products.

Subsidiaries: This business has multiple subsidiaries, detailed subsidiary information is available in D&B's linkage of family tree products.

SIC & NAICS

SIC:
Based on information in our file, D&B has assigned this company an extended 8-digit SIC. D&B's use of 8-digit SICs enables us to be more specific to a company's operations than if we use the standard 4-digit code.

NAICS:
323111 Commercial Printing (except Screen and Books)

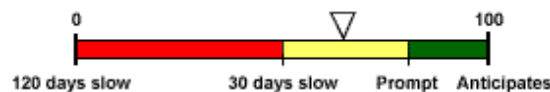
The 4-digit SIC numbers link to the description on the Occupational Safety & Health Administration (OSHA) Web site. Links open in a new browser window.

27520000 Commercial printing, lithographic

D&B PAYDEX

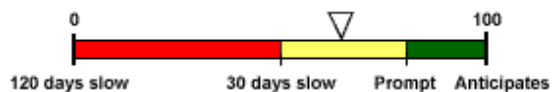
The D&B PAYDEX is a unique, dollar weighted indicator of payment performance based on up to 18 payment experiences as reported to D&B by trade references.

3-Month D&B PAYDEX: 66
When weighted by dollar amount, payments to suppliers average 19 days beyond terms.



Based on trade collected over last 3 months.

D&B PAYDEX: 67
When weighted by dollar amount, payments to suppliers average 18 days beyond terms.



Based on up to 24 months of trade.

When dollar amounts are not considered, then approximately 79% of the company's payments are within terms.

PAYMENT SUMMARY

The Payment Summary section reflects payment information in D&B's file as of the date of this report.

Below is an overview of the company's dollar-weighted payments, segmented by its suppliers' primary industries:

	Total Rcv'd (#)	Total Dollar Amts (\$)	Largest High Credit (\$)	Within Terms (%)	Days Slow			
					<31	31-60	61-90	90>
					(%)			
Top industries:								
Real estate agent/mgr	5	45,000	20,000	67	11	-	22	-
Car body repair/paint	5	47,500	15,000	68	-	32	-	-
Ret misc vehicles	5	47,500	15,000	68	-	-	32	-
Nonclassified	2	10,000	5,000	100	-	-	-	-
Other payment categories:								
Cash experiences	1	50	50					
Payment record unknown	0	0	0					
Unfavorable comments	0	0	0					
Placed for collections:								
With D&B	0	0						
Other	0	N/A						
Total in D&B's file	18	150,050	20,000					

The highest **Now Owes** on file is \$15,000

The highest **Past Due** on file is \$5,000

D&B receives over 600 million payment experiences each year. We enter these new and updated experiences into D&B Reports as this information is received.

PAYMENT DETAILS

Detailed Payment History

Date Reported (mm/yy)	Paying Record	High Credit (\$)	Now Owes (\$)	Past Due (\$)	Selling Terms	Last Sale Within (months)
02/21	Ppt	7,500	5,000	0		1 mo
	Ppt	7,500	7,500	50		1 mo
	Ppt	7,500	5,000	0		1 mo
	Ppt	5,000	2,500	0		1 mo
	Ppt	5,000	5,000	0		1 mo
	Ppt	5,000	2,500	0		1 mo
	Ppt	5,000	5,000	0		1 mo
	Ppt	5,000	5,000	0		1 mo
	Ppt	2,500	2,500	0		1 mo
	Ppt-Slow 30	10,000	7,500	1,000		1 mo
	Ppt-Slow 60	15,000	7,500	1,000		1 mo
	Ppt-Slow 60	15,000	2,500	750		1 mo
	Ppt-Slow 90	20,000	15,000	5,000		1 mo
	Ppt-Slow 90	15,000	10,000	1,000		1 mo
	Ppt-Slow 90	15,000	10,000	2,500		1 mo
	(016)	50			Cash account	1 mo
	10/19	Ppt	5,000	1,000	0	
Ppt		5,000	1,000	0		

Each experience shown is from a separate supplier. Updated trade experiences replace those previously reported.

FINANCE

02/26/2021

Three-year statement comparative:

	Fiscal Consolidated Dec 31 2018	Fiscal Consolidated Dec 31 2019	Fiscal Consolidated Dec 31 2020
Current Assets	12,893,374	17,159,208	14,873,848
Current Liabs	9,168,479	10,793,087	13,330,292
Current Ratio	1.41	1.59	1.12
Working Capital	3,724,895	6,366,121	1,543,556
Other Assets	2,004,111	2,307,502	5,043,659
Net Worth	3,518,947	4,110,181	3,017,325
Sales	22,589,957	32,698,577	20,599,870
Long Term Liab	2,210,059	4,563,442	3,569,890
Net Profit (Loss)	1,397,498	3,189,738	1,662,346

Fiscal Consolidated statement dated DEC 31 2020:

Assets		Liabilities	
Cash	6,623,455	Accts Pay	5,869,532
Accts Rec	3,460,420	Accruals	4,569,895
Inventory	4,789,973	L.T. Liab-(1yr)	2,890,865
Curr Assets	\$14,873,848	Curr Liabs	\$13,330,292
Fixt & Equip	1,255,339	L.T. Liab-Other	3,569,890
Investments-Other	3,488,320	COMMON STOCK	50,000
Deposits	300,000	ADDIT. PD.-IN CAP	2,000,000
		RETAINED EARNINGS	(891,896)
		NET WORTH	1,859,221
Total Assets	\$19,917,507	Total	\$19,917,507

From JAN 01 2020 to DEC 31 2020 annual sales \$20,599,870; cost of goods sold \$11,558,967. Gross profit \$9,040,903; operating expenses \$7,775,986. Operating income \$1,264,917; other income \$653,321; net income before taxes \$1,918,238; Federal income tax \$255,892. Net income \$1,662,346.

Prepared from statement(s) by Accountant: Johnson, Jordan & Jones CPAs.

ACCOUNTANT'S OPINION

A review of the accountant's opinion indicates the financial statements meet generally accepted accounting principles and that the audit contains no qualifications.

Fixed assets shown net less \$309,540 depreciation.

On February 26, 2021 the financial information was updated.

KEY BUSINESS RATIOS

Statement date: DEC 31 2020
Based on this number of establishments: 21

Firm		Industry Median	
Return of Sales:	8.1	Return of Sales:	2.1
Current Ratio:	1.1	Current Ratio:	1.4
Assets / Sales:	96.7	Assets / Sales:	96.7
Total Liability / Net Worth:	560.1	Total Liability / Net Worth:	72.3

PUBLIC FILINGS

The following Public Filing data is for information purposes only and is not the official record. Certified copies can only be obtained from the official source.

JUDGMENTS

Judgment award: \$700
Status: Unsatisfied
FILING NO.: 123456
Judgment type: Judgment
Against: GORMAN MANUFACTURING COMPANY INC - TEST CASE
In favor of: ABC MANUFACTURING - TEST CASE
Where filed: Los Angeles, County Of, Norwalk, CA

Date status attained: 01/01/2014
Date entered: 01/01/2014
Latest Info Received: 04/07/2014

SUITS

Suit amount: \$750
Status: Pending
FILING NO.: 99999
Plaintiff: TEST CASE
Defendant: GORMAN MANUFACTURING INC - TEST CASE

Where filed: Supreme Court Of The State Of Tennessee, Knoxville, TN
Date status attained: 02/01/2014
Date filed: 02/01/2014
Latest Info Received: 04/07/2014

If it is indicated that there are defendants other than the report subject, the lawsuit may be an action to clear title to property and does not necessarily imply a claim for money against the subject.

UCC FILINGS

Type: Original
Sec. party: VAL MAGEE - TEST, ALLENTOWN, PA
Debtor: GORMAN MANUFACTURING COMPANY INC - TEST CASE
Filing number: 77777
Filed with: SECRETARY OF STATE/UCC DIVISION, HARRISBURG, PA
Date filed: 01/01/2014
Latest Info Received: 05/03/2014

Type: Original
Sec. party: TEST CASE BUSINESS 1
Debtor: GORMAN MANUFACTURING COMPANY and OTHERS
Filing number: 55555
Filed with: SECRETARY OF STATE/UCC DIVISION, HARRISBURG, PA
Date filed: 01/01/2014
Latest Info Received: 01/03/2014

The public record items contained in this report may have been paid, terminated, vacated or released prior to the date this report was printed.

GOVERNMENT ACTIVITY

Activity summary

Borrower (Dir/Guar):	YES
Administrative debt:	YES
Contractor:	YES
Grantee:	YES
Party excluded from federal program(s):	YES

Possible candidate for socio-economic program consideration

Labor surplus area:	N/A
Small Business:	N/A
8(A) firm:	N/A

The details provided in the Government Activity section are as reported to Dun & Bradstreet by the federal government and other sources.
